

How We Stand Out from Other Suppliers?

NO	ITEM	OUR ADVANTAGES	OTHER SUPPLIERS
1	Professionalism	<p>✔ Specialized in EV charging cables and connectors, essential for both AC/DC charging stations, ensuring top quality and performance. SPvolt products help customers reduce long-term replacement and maintenance costs with their stable quality and durability.</p>	<p>✘ Assemble various EV charging products but often outsource critical components like cables, leading to inconsistent quality.</p>
2	Customization Flexibility	<p>✔ The custom MOQ is 50% lower than the industry standard.</p> <ul style="list-style-type: none"> ① Connector logo customization MOQ: 5 pcs ② Adapter logo MOQ: 20 pcs ③ Charging cable color MOQ: 1000m ④ Packaging box MOQ: 100 pcs 	<p>✘ Higher MOQ, typically</p> <ul style="list-style-type: none"> ① 100 pcs for connectors ② 200 pcs for adapters ③ 2000m for cable customization ④ 500 pcs for packaging boxes
3	Manufacturing Process	<p>✔ Core parts use double-layer electroplating (nickel + silver) for enhanced corrosion resistance and durability. The corrosion resistance is 30% better than single-layer coating.</p>	<p>✘ Single-layer electroplating, providing lower corrosion resistance over time.</p>
4	Packaging Design	<p>✔ Free packaging design and consultation, offering an all-in-one solution that saves time and production costs.</p>	<p>✘ Require customers to provide their own packaging designs, with only production services offered.</p>

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5	After-Sales Service	<p>✔ 2-year comprehensive warranty covering parts and shared shipping costs—twice the length of our competitors' warranties.</p>	<p>✘ Warranty usually only covers 1 year, with limited coverage of shipping or parts.</p>
6	Market Insights	<p>✔ Providing clients with third-party market analysis reports to help seize market opportunities and make data-driven decisions.</p>	<p>✘ No market analysis support, leaving customers to navigate market shifts alone.</p>
7	Collaboration Method	<p>✔ We use shared cloud platforms, giving customers instant access to all order documents in one folder—no need to download or manage files from emails. Quick updates can be shared through instant messaging tools, making communication smooth and efficient.</p>	<p>✘ Rely on email for document sharing, requiring manual downloads and organization, slowing down the process.</p>
8	Payment Method	<p>✔ We support local bank payments in the USA, Europe, and many other regions, helping customers avoid high international transfer fees and simplify transactions.</p>	<p>✘ Rely on global accounts with high intermediary bank fees, increasing transaction costs for customers.</p>



Every order matters. With a focus on quality, timely delivery, and reliable service, you can trust that your needs will be met without any hassle.

Let's work together to ensure smooth, worry-free results and long-term success.

Contact Us Today

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